# Critical thinking, judgement & decision making

## Wednesday, 4 September 2019 | BSA, London WC2

In an increasingly complex world, good judgement and decision making skills are crucial for both business and personal success. Research has found that decision effectiveness is 95% correlated with financial performance. Yet despite this, there is often little focus on how we can make better decisions, individually and collectively, as part of a team, a project or an organisation.

In this fast paced workshop, you will explore the part that individual character and judgement play in decision making and the human skills that are needed to make better decisions to drive your society and career forward.

This workshop will be of value to those in leadership and managerial positions, plus specialists who often work in a team/project environment. Delegates will typically be in higher or intermediate managerial roles or have been identified as part of a talent development population.

#### At the end of the workshop you will understand:

- How you form judgements and make decisions
- Techniques to improve decision making skills
- How to avoid group-think but operate effectively in a team
- The power of influence and how to improve yours

£550 VAT EXEMPT BSA MEMBERS & ASSOCIATES

**£650** VAT EXEMPT NON-MEMBERS

Refunds cannot be given for cancellations received one calendar month before the event, unless we're able to re-sell the place.

## REGISTER

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Due to the costs of hiring external expertise, this course will only go ahead if we receive confirmed registrations from 12 attendees.



## CONTENT:

Refreshments and a buffet lunch will be provided

Arrival and refreshments 10.00 Welcome & Introduction 10:30 10:45 Individual & Organisational Character 11:30 Forming Sound Judgement 12:30 Lunch 13:15 Effective Decision Making 14:15 **Operating Collectively** The Power of Influence 15:00 16:00 Close All delegates will receive their own 'JDM toolkit' containing brand-new models and simple techniques that you can use to improve everyday decision making.

#### David Nikolich

David is the founder and Managing Director of ABSTRACT. He has extensive professional experience, leading and driving businesses, ensuring that they have the right people, the right behaviours and the right environment.

David has developed a reputation for his commercial acumen that has delivered superior and sustainable results over more than two decades. Key is his deep understanding of human potential and how to realise our innate ability to deliver top results. David lives in York, is on the advisory board of Land Rover and is a former Committee member of the Prince's Trust.

#### Mark Fryer

Mark is a Director and board member of ABSTRACT. He enjoyed a successful 20 year career in banking and financial services during which time he created and led a private banking & wealth management division of over 1,000 people. He believes that his achievements are a consequence of 'simplicity of thought' and courage.

Mark specialises in leadership, performance management, strategic change, critical thinking and decision making for ABSTRACT and works with a diverse range of clients. Mark lives in Northern Ireland with his family, loves outdoor pursuits and is a crew member for RNLI.



ABSTRACT are a learning and development company that specialises in Leadership Development, Diversity & Inclusion and Critical Thinking, working with major organisations, mainly in banking and financial services.

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