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# **ROLE PROFILE**

Job Title: Business Support Coordinator (FTC 1 year)

**Reports To**: Business Support Manager

**Role:** Full time, 35 hours a week, FTC 1 year

**Location:** Edinburgh

## **Job Purpose:**

To support the Business Support Manager with all new business initiatives and projects that are received and processed from Relationship Managers, Bespoke services and Academic Partnerships.

## **Key remit of Role:**

- Oversee, coordinate and implement new business from the various internal and external stakeholders in accordance with the Implementation Guidance to include:
  - Volume of anticipated numbers/members
  - Timescales of planned activity
  - o Capturing and minimising any risks or concerns
  - o Benefits for the Institute
  - Cost and invoicing procedures
- Ensure all proposals and onboarding of new business and membership is fully captured and implemented
- Providing and producing regular MI reports
- Ensure that SLA's and deadlines are met in line with proposals and each new piece of business
- Successfully managing the workflow to work plan, volume of work in particular.

#### **Duties & Responsibilities:**

- Collaborating with colleagues, team leaders and wider teams across the Institute for fact finding on all new and potential new business;
- Participating in Service Improvement planning and implementation;
- Keeping up to date with all opportunities and new business ensuring timelines are in sight and visible for the implementation process;

- Work closely and collaborate with IT to address any system changes or enhancements in support of new business being received;
- Assisting and answering all queries through a variety of service channels calls, emails, web enquiries, letters and various sources;
- Identifying any concerns and resolving within remit or escalating when required;
- Ensure that all information received is accurate and correct for uploading onto CRM.

### **Qualifications, Skills & Experience**

# The job holder requires to have:

- A knowledge or awareness of the following industries would be advantageous:
  - Banking and the wider financial services industry, or
  - A learning and development or educational environment
- Previous experience working within a Customer Service or member led organization;
- Some knowledge of project management tools and techniques would be beneficial;
- Strong written and verbal communication skills;
- Good telephone skills when engaging with clients and members;
- A knowledge of Microsoft Office.

### **Person Specification**

Champions our Core Values by demonstrating:

- **Excellence** through attention to detail and accuracy when inputting data or processing information and consistently producing a high standard and volume of work within agreed timescales.
- **Innovation** having the ability to problem solve and troubleshoot. Seeks ways to continuously improve and change processes and procedures.
- Integrity being self-motivated, with proven ability to work effectively under time constraints. Can prioritise and organise own work on a daily basis and determine when it is appropriate to seek direction.
- **Collaboration** building and maintaining effective relationships with team, colleagues and clients and external providers.

Please send your CV and covering letter to recruitment@charteredbanker.com

Closing date for all applications is Friday 17th January 2020 at 5pm.